



Press Release

Media Contact:

Atchison Frazer
Fortinet, Inc.
+1 408 235 7700 x318
afrazer@fortinet.com

KDDI Selects Fortinet for Managed Security Services

SANTA CLARA, Calif., Feb. 24, 2003 — Fortinet – the only provider of ASIC-powered, network-based antivirus firewall systems for real-time network protection – today announced that KDDI Corp. (TSE:J.KDD or 9433), Japan's second largest telecommunications carrier, has selected Fortinet's FortiGate™ Antivirus Firewall platform for its managed security services.

KDDI selected the FortiGate platform for extensive deployment throughout Japan based on competitive performance of DSL connections requiring an antivirus gateway with comparable wireline performance. With an installed base of millions of DSL lines among Japanese enterprise, KDDI will focus on delivering pervasive security not only for high-speed Internet access but also burgeoning real-time applications such as Web services and wireless LANs.

KDDI is adopting the FortiGate, ASIC-based antivirus firewall products to integrate into its Network Security Solution offering called the KDDI Antivirus Gateway Service. With the growing need for blended threat protection, and the growing use of extranets and corporate portals that require interconnections with untrusted external and third-party networks, KDDI identified Fortinet as one of the ideal partners to provide a high performance, low total cost of ownership security solution.

"Given that KDDI customers connect to the Internet with our DSL service, Fortinet's always-on antivirus definition signature updates relieve a significant administrative load off the end-user, making Fortinet the most economic, effective threat prevention available," said Masafumi Yoshimitsu, General Manager for Solutions Product Development Department, Solutions Business Division of KDDI.

"Trust is the primary factor for business clients when choosing a managed security services vendor for DSL connectivity," said Ken Xie, Fortinet's founder, president and CEO. "KDDI chose Fortinet because we offer the highest performance at the best total cost of ownership advantage for network-based antivirus systems uniquely secured by automatic, instantaneous push updates from our FortiResponse™ distribution system."

About Fortinet (www.fortinet.com)

Fortinet's award-winning FortiGate series of ASIC-accelerated antivirus firewalls are the new generation of real-time network protection systems. They detect and eliminate the most damaging, content-based threats from email and Web traffic such as viruses, worms, intrusions, inappropriate Web content and more in real time -- without degrading network performance. The FortiGate systems deliver a full range of network-level services -- firewall, VPN, intrusion detection and traffic shaping -- as well as application-level services such as antivirus and content filtering, in dedicated, easily managed platforms. Fortinet is privately held and based in Santa Clara, California.

About KDDI (www.kddi.com)

DDI Corporation, one of the forerunners of KDDI Corporation, was established in June 1984 as Dai-ni Denden Planing Company. From the beginning, DDI has been distinguished by technical advancement, affordability and high-quality features that have become defining characteristics of today's KDDI in the Japanese telecommunication market. On October 2000, DDI Corporation merged with KDD Corporation and IDO Corporation to form the new DDI Corporation, known unofficially since the merger as

KDDI. On April 1, 2001, DDI Corporation changed its name officially to KDDI Corporation. KDDI merged AU Corporation on Oct. 1, 2001 to serve as the core retail service brand of KDDI. AU enables customers to realize comprehensive voice and data communication by seamlessly integrating fixed-line telephone, IP and cellular phone services. KDDI's aim is to become an integrated telecommunications service provider offering high value derived from the confluence of mobile and Internet communications technologies – a company providing services that can be used anywhere, at any time by the fusion of fixed and mobile media. FMC (Fixed & Mobile Convergence) is the name given to KDDI's "mobile & IP" strategy. Based on these organizational concepts, KDDI will continue to expand its activities and depth of service in coming years as it evolves into a Ubiquitous Solution Company.

#