



Press Release

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Gartner Enterprise Firewall Magic Quadrant Report Positions Fortinet as ‘Visionary’

SANTA CLARA, Calif., June 24, 2003 — Fortinet – the only provider of ASIC-powered, network-based antivirus firewall systems for real-time network protection – today announced that Gartner has positioned Fortinet and its FortiGate™ Antivirus Firewall platform in the “Visionary” category for the first-half 2003 Enterprise Firewall Magic Quadrant report, a widely regarded comparison that rates industry competitors in terms of their ability to execute and the completeness of their vision. In addition, the Enterprise Firewall Magic Quadrant rating criteria have been changed to reflect a new emphasis on application-layer capabilities – knocking incumbent vendors from their positions and opening the market to new leadership.

Gartner analyst Richard Stiennon wrote in the report that “Fortinet has demonstrated its investment in powerful network processing technology by filtering viruses on the fly, something that takes an unprecedented level of packet assembly and filtering to accomplish.” Gartner said that it updated its criteria for firewall market leadership to more heavily weight requirements for “the ability to make security decisions based on deep packet inspection of application content...in addition to stateful protocol filtering.”

Gartner’s specific criteria for the Vision axis included:

- Investment in specialized network processing hardware (ASICs) to do deep packet inspection at wire speeds

- Fast-paced roll out of new application defenses based on ability to do deep packet inspection
- Ability to recognize and block attacks based on protocol anomaly, signature of attacks, content inspect, behavior and traffic volume

FortiGate Antivirus Firewalls are based on a groundbreaking architecture designed specifically to deliver application-layer security and content processing services in addition to network-layer services in real time. All models in the 10-member FortiGate product family employ Fortinet's unique FortiASIC™ content processing chip and the powerful, secure, FortiOS™ operating system to achieve breakthrough price/performance. The unique, ASIC-based architecture analyzes content and behavior in real time, and delivers a combination of services and performance that cannot be matched using conventional layer 3/layer 4 networking architectures or by deploying software applications on conventional computer systems.

“By shipping over 10,000 units in less than a year, Fortinet has established a clear mantle of leadership in the rapidly evolving network security market by responding to the demand for more integrated solutions that address the full range of network threats in high performance, cost effective platforms,” said Ken Xie, Fortinet's founder, president and CEO. “To be recognized by Gartner as a visionary company that is defining the new generation of network protection systems is an exciting validation of our products and a great assurance for our customers and partners. As we continue to execute and gain broad acceptance from the market, we are confident that our leadership position will be increasingly recognized.”

Gartner Inc. is a research and advisory firm that helps more than 10,500 clients leverage technology to achieve business success. For more information, visit www.gartner.com.

About Fortinet (www.fortinet.com)

Fortinet's award-winning FortiGate series of ASIC-accelerated antivirus firewalls are the new generation of real-time network protection systems. They detect and eliminate the

most damaging, content-based threats from email and Web traffic such as viruses, worms, intrusions, inappropriate Web content and more in real time – without degrading network performance. The FortiGate systems deliver a full range of network-level services – firewall, VPN, intrusion detection and traffic shaping – as well as application-level services such as antivirus and content filtering, in dedicated, easily managed platforms. Fortinet is privately held and based in Santa Clara, California.

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