



## Press Release

Media Contact:

Atchison Frazer  
Fortinet, Inc.  
+1 408 235 7700 x318  
[afrazer@fortinet.com](mailto:afrazer@fortinet.com)

### **Fortinet Wins ‘Top Choice’ Award for #1 Technology Innovator in Security by *VARBusiness* Magazine**

SANTA CLARA, Calif., Oct. 28, 2003 — Fortinet – the only provider of ASIC-powered, network-based antivirus firewall systems for real-time network protection – today announced that its FortiGate™ Antivirus Firewall products were recognized by *VARBusiness* magazine for outstanding achievement in technology innovation with the Top Choice award in the security category of the *VARBusiness* Tech Innovators competition.

*VARBusiness* magazine, which covers the business of technology integration, honored Fortinet at an awards event held Oct. 27, 2003, in Scottsdale, Arizona. Fortinet competed and won among more than 400 entries submitted by nearly 250 companies in eight technology categories. In addition, Fortinet will be recognized in the *VARBusiness* Dec. 15, 2003 “State of Technology” issue, which includes profiles, features and in-depth explanations of the award-winning technologies and products.

“Innovations like those we’ve seen from Fortinet demonstrate the vibrancy and vitality of the technology industry,” said *VARBusiness* editorial director Robert C. DeMarzo. “They represent breakthroughs for our solution-provider readers.”

## *Fortinet Wins VARBusiness Top Choice Award/2*

FortiGate Antivirus Firewalls are based on a groundbreaking architecture designed specifically to deliver application-layer security and content processing services, in addition to network-layer services, in real time. All models in the 10-member FortiGate product family employ Fortinet's unique FortiASIC™ content processing chip and the powerful, secure, FortiOS™ operating system to achieve breakthrough price/performance. The unique, ASIC-based architecture analyzes content and behavior in real time, and delivers a combination of services and performance that cannot be matched using conventional layer 3/layer 4 networking architectures or by deploying software applications on conventional computer systems.

"We are honored to receive the *VARBusiness* Tech Innovators Award and to be recognized as the leading company in the security category, which we accept on behalf of our esteemed channel partners and thousands of customers worldwide," said Richard Kagan, vice president of marketing, Fortinet. "This award also reflects the hard work and commitment of Fortinet's talented group of engineers, who through their creative efforts, have developed a compelling technology platform that is driving strong, global demand for the complete content and network protection solutions we uniquely provide."

### **About *VARBusiness* Magazine**

For the past 16 years, *VARBusiness*' strategic resources have been the gateway to the Solution Provider community. *VARBusiness* provides unique strategic business and technology insight for Solution Providers through industry-defining research, in-depth editorial, channel events and innovative Web services, enabling these IT professionals to make educated decisions for their businesses, partnerships and customers. *VARBusiness* has been the recipient of numerous industry awards for both editorial content and design. Additional information about *VARBusiness* products, events and services, is available on the magazine's Web site at [www.varbusiness.com](http://www.varbusiness.com).

### **About Fortinet ([www.fortinet.com](http://www.fortinet.com))**

Fortinet's award-winning FortiGate™ series of ASIC-accelerated antivirus firewalls, winner of the 2003 Networking Industry Awards Firewall Product of the Year, are the new generation of real-time network protection systems. They detect and eliminate the

*Fortinet Wins VARBusiness Top Choice Award/3*

most damaging, content-based threats from email and Web traffic such as viruses, worms, intrusions, inappropriate Web content and more in real time – without degrading network performance. FortiGate systems, the only ICSA quadruple-certified security products (antivirus, firewall, IPSec, NIDS), also deliver a full range of network-level services – including firewall, VPN and traffic shaping – in addition to application-level services in integrated, easily managed platforms. Fortinet, named to the “Visionaries” category in the 2003 Gartner Enterprise Firewall Magic Quadrant, is privately held and based in Santa Clara, California.

# # #