



Press Release

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Fortinet Ships 10,000th FortiGate™ Antivirus Firewall

Strong Market Response Ranks Fortinet among Fastest Growing Network Security Companies

SANTA CLARA, Calif., April 1, 2003 — Fortinet – the only provider of ASIC-powered, network-based antivirus firewall systems for real-time network protection – today announced that it has achieved a major milestone in less than one year of commercial availability by shipping in worldwide distribution more than 10,000 FortiGate™ Antivirus Firewall units.

This milestone highlights the rapid transition in the network security industry from low performance, software-based solutions to purpose-built hardware platforms capable of handling today's increasingly complex content-based threats. The FortiGate system uniquely screens Web and email traffic in real time at the edge of the network to block virus, worm and other content-based attacks, before they enter the enterprise.

"This is a remarkable achievement for Fortinet, and a clear endorsement of our approach to the market," said Ken Xie, Fortinet's founder, president and CEO. "Our exclusive technology platform, our channel partners, and Fortinet's great team have combined to deliver what customers want – and propelled us to a leadership position in this exciting and rapidly growing market."

The adoption rate of Fortinet's new generation antivirus firewall platforms has now outstripped that of earlier, legacy technologies which required months or years longer to achieve the same level of market penetration.

“The market for hardware-based security solutions is incredibly strong, and Fortinet's achievement proves that there is room in the market for new solutions. We expect that demand for Fortinet's products will stay strong as more and more users recognize the requirement for hardware-based content security, and the speed with which they reached the 10,000 unit mark puts them alongside an elite group of security appliance vendors,” said Jeff Wilson, Executive Director, Infonetics Research.

Strong customer demand for Fortinet's platform has led to a number of successful product installations at leading enterprises and service providers around the world including Gold's Gym International, Agile Software, KDDI, Korea Telecom and Hualian Supermarket, China's largest food retailer.

Eight models in the FortiGate Antivirus Firewall series have been introduced since May 2002, scaling from telecommuter/SOHO applications to multi-gigabit platforms for large enterprises and service providers. The FortiGate products have been met with enthusiastic reviews and won numerous awards from industry publications and trade groups. Today, Fortinet's FortiGate products are the only ASIC-based, hardware antivirus solutions certified by ICSA Labs, the industry standards testing group, and are also the only systems “triple-certified” by ICSA for firewall and VPN in addition to antivirus functions.

About Fortinet (www.fortinet.com)

Fortinet's award-winning FortiGate series of ASIC-accelerated antivirus firewalls are the new generation of real-time network protection systems. They detect and eliminate the most damaging, content-based threats from email and Web traffic such as viruses, worms, intrusions, inappropriate Web content and more in real time – without degrading network performance. The FortiGate systems deliver a full range of network-level services – firewall, VPN, intrusion detection and traffic shaping – as well as application-level

Fortinet Achieves 10,000 Units Shipped Milestone/3

services such as antivirus and content filtering, in dedicated, easily managed platforms. Fortinet is privately held and based in Santa Clara, California with offices in Beijing, Hong Kong, and six other major centers across Asia and Europe.

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