



Press Release

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Fortinet Expands in Latin America and the Caribbean via CLAdirect Strategic Alliance

SANTA CLARA, Calif., Sept. 9, 2003 – Fortinet – the only provider of ASIC-powered, network-based antivirus firewall systems for real-time network protection – announced today it is expanding its presence in the Latin American market through a strategic distribution agreement with CLAdirect, a leading provider of IP networking solutions in Latin America.

Through this relationship, Fortinet's products and solutions will reach CLAdirect's channel partners in major Latin America and Caribbean markets, including Puerto Rico. CLAdirect will sell, install and provide full technical support to the complete range of Fortinet's award-winning FortiGate™ Antivirus Firewall series of content security products.

"CLAdirect is proud to be partnering with Fortinet because the demand for security products is growing fast, and Fortinet's high-performance solutions are increasingly recognized as delivering best-of-breed antivirus and content security protection in the Latin American market," said Alberto Gross, president of CLAdirect. "CLAdirect is constantly identifying technological trends to keep customers at the forefront of technology so we are excited to broaden our offerings to VARs and systems integrators, by providing them with a highly differentiated line of leading network security products, as well as unique marketing tools that ensure their success."

FortiGate antivirus firewalls are based on a groundbreaking architecture designed specifically to deliver application-layer security and content processing services in addition to network-layer services in real time. All models in the 10-member FortiGate product family employ Fortinet's unique FortiASIC™ content processing chip and the powerful, secure, FortiOS™ operating system to achieve breakthrough price/performance. The unique, ASIC-based architecture analyzes content and behavior in real time, and delivers a combination of services and performance that cannot be matched using conventional layer 3/layer 4 networking architectures or by deploying software applications on conventional computer systems.

“Fortinet's solutions are the next generation of antivirus firewall systems, and a must for resellers looking to participate in the rapid shift toward integrated, cost-effective, high-performance security products,” said Christophe Culine, Fortinet's vice president of sales for the Americas. “Working with a strong strategic partner like CLADirect allows us to quickly position our brand throughout Latin America, and brings us closer to our ultimate goal of becoming the premier provider of real-time network protection systems in the world.”

About CLADirect Inc. (www.cladirect.com)

Founded in 1997, CLADirect is the expert provider of IP networking solutions to multi-service systems integrators and communications providers in Latin America and the Caribbean. CLADirect, headquartered in Miami with offices in Caracas, Bogotá and Guatemala, serves value-added reseller companies in more than 50 countries. CLADirect's mission is to become the leading player in the build up of data networks in Latin America and the Caribbean.

About Fortinet (www.fortinet.com)

Fortinet's award-winning FortiGate™ series of ASIC-accelerated antivirus firewalls, winner of the 2003 Networking Industry Awards Firewall Product of the Year, are the new generation of real-time network protection systems. They detect and eliminate the most damaging, content-based threats from email and Web traffic such as viruses, worms, intrusions, inappropriate Web content and more in real time – without degrading network performance. FortiGate systems also deliver a full range of network-level services – including firewall, VPN and traffic shaping – in addition

application-level services in integrated, easily managed platforms. Fortinet, named to the “Visionaries” category in the 2003 Gartner Enterprise Firewall Magic Quadrant, is privately held and based in Santa Clara, California.

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